Message Text

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R 230549Z FEB 78 FM USLO PEKING TO SECSTATE WASHDC 9957 INFO AMEMBASSY TOKYO AMEMBASSY TAIPEI AMCONSUL HONG KONG

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E.O. 11652: GDS

TAGS: ETRD EAIR JA CH

SUBJ: JAPAN-PRC AVIATION TALKS

- 1. NEGOTIATIONS BETWEEN JAPANESE AND PRC CIVIL AVIATION OFFICIALS ON INCREASED FLIGHTS, NEW ROUTES AND ADDED FACILITIES RECESSED FEBRUARY 17 AFTER AGREEMENT COULD NOT BE REACHED ON FUTURE FLIGHT REQUENCIES ON THE TOKYOPEKING ROUTE.
- 2. JAPANESE EMBASSY OFFICER WHO PARTICIPATED IN DISCUSSIONS
 SAID THAT THE PRC NEGOTIATING TEAM TOOK A VERY
 "POSITIVE AND INSISTENT" LINE ON THE FUTURE OF TOURISM
 IN CHINA. THE CHINESE OPENED DISCUSSIONS WITH A
 PROJECTION OF 40,000 JAPANESE TOURISTS IN THZ COMING YEAR.
 THEY INCREASED THIS TO 50,000 ("MANY MORE FRIENDS,
 INCLUDING CANADIANS, AMERICANS AND OVERSEAS CHINESE")
 WHEN THE JAPANESE NEGOTIATORS SAID THAT EVEN 40,000
 WOULD NOT PROVIDE AN ADEQUATE LOAD FACTOR. PRC AUTHORITIES WERE
 PLANNING TO OPEN UP MORE CITIES AND WERE ACTIVELY WORKING
 TO INCREASE ACCOMMODATIONS OVER ALL OF CHINA. THIS WAS NATIONAL
 POLICY DETERMINED AT THE HIGHEST LEVEL AND THE JAPANESE
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COULD BE ASSURED THAT IT WOULD BE CARRIED OUT.

3. THE JAPANESE NEGOTIATORS, HOWEVER, POINTED TO LOW LOAD FACTORS WHEN THE PEKING-TOKYO ROUTE WAS FIRST OPENED AND FAILED TO SEE AN EXPANSION ADEQUATE TO FILL THE PROJECTED NUMBER OF FLIGHTS.

4. THE FINAL NEGOTIATING SESSION BEGINNING ON FEBRUARY 16
LASTED UNTIL 6 O'CLOCK THE FOLLOWING MORNING AT WHICH TIME
THE JAPANESE DELEGATION DEPARTED. DISCUSSIONS WILL
APPARENTLY BE REOPENED SHORTLY BETWEEN THE JAPANESE EMBASS
AND THE CAAC ON THE LAST CHINESE PROPOSAL TO ADD ONE
FLIGHT IN EACH DIRECTION IN APRIL AND ANOTHER IN NOVEMBER.
ALTHOUGH AGREEMENT WAS REACHED ON EXPANDING JAL'S
ACTIVITIES IN CHINA AND ENSURING THAT ALL THE PASSENGERS
WERE NOT STEERED TO CAAC BY THE CHINA TRAVEL SERVICE AND
INVOLVED "FRIENDSHIP ASSOCIATIONS," THE TWO SIDES WERE
NOT ABLE TO AGREE ON A NEW ROUTE BY JAL OVER THE KARAKORAMS
TO TEHRAN. AFFINAL AGREEMENT ON ALL THE POINTS AT ISSUE WAS
SUSPENDED UNTIL THE FLIGHT FREQUENCIES ISSUE IS RESOLVED.
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